

**July 30th  
Through  
August 2nd  
2026**

**IGNITE YOUR  
PASSION - BLAST OFF  
WITH FADRA!**

**Convention & Trade Show  
Radisson Resort at the Port  
Cape Canaveral, FL**



**FADRA**

Florida Auto Dismantlers & Recyclers Association

## Secure Your Booth and Sponsorship at FADRA's 2026 Annual Convention

Auto recyclers from all over the U.S. consider the annual FADRA Convention the most enjoyable and conducive to business in the country. Building on last year's momentous 50th Anniversary celebration, we expect high attendance and excitement as we return to the east coast.

On July 30 - August 2, 2026, FADRA heads to the Space Coast for its annual Convention & Trade Show at the Radisson Resort at the Port in Cape Canaveral, FL. With more than 130 decision makers from Florida's auto recycling industry and growing participation from invited facilities across the Southeast, this event delivers unmatched regional exposure. The program has seminars to attract sales managers as well as owners from member yards. We provide several opportunities for you to gather with your customers in a casual environment as well as in the action-packed trade show.

Please Note: The exhibit hall will have 36 booths this year and they will sell out very quickly. Space will not be assigned until the exhibit contract and payment in full has been received.

**Join FADRA as an Associate Member for \$360, and you'll save \$50 on your booth fee. Call or email Bobby at 407-453-2586 or bobby@fadra.org for an application.**

Your booth will be 8' deep x 10' wide and includes one 6' skirted table, two chairs, an ID sign and wastebasket. The exhibit hall is carpeted. Included in your exhibit fee is registration for two representatives to attend all non-ticketed food and drink functions, including the Exhibit Hall Grand Opening and Brunch with the Attendees, as well as access to all seminars.

As always, the FADRA Convention includes many opportunities to sponsor events and food functions. Check out the Sponsorship page for the one that fits your budget.

**Would you consider becoming a Gold Sponsor for \$5000? Last year, 366 Processing, ACS2, LLC, and First Coast Core came in as Gold Sponsors. We'd love to add you to the list!**

**I know it's a big ask and I think you in advance for your consideration.**

Email or mail your applications along with payment information to my attention. Do not hesitate to contact me at bobby@fadra.org or by phone at 407-453-2586. I look forward to working with you and promoting your company at the FADRA 2026 Convention & Trade Show!

Bobby Davis  
 FADRA Executive Director



### Thank You to Our 2025 Sponsors!

#### **GOLD**

ACS2, LLC  
 First Coast Core  
 IAA

#### **SILVER**

Buddy Automotive Innovations  
 EZ-Suite  
 M&K Used Auto Parts  
 MAXCORE  
 National Reinsurance  
 Rebuilders Automotive Supply  
 Recyclers' Cross Dock  
 United Recyclers Group

#### **BRONZE**

366 Processing Services, Inc.  
 Auto Data Direct  
 Car-Part.com  
 Cyclic Materials  
 Elemental North America  
 James Environmental  
 Management  
 Solera|Hollander  
 VINMatchPRO  
 Wolfpack Enterprises

## Why Your Company Should Exhibit

- Opportunity to meet one on one with premier auto recycling owners
- Non-Conflict Exhibit Hours
- Food and Drink for Attendees and Exhibitors in the Exhibit Hall
- Business-oriented seminars with nationally recognized speakers on key issues affecting auto recycling. Exhibitors can attend all seminars and meetings
- Sponsorship opportunities to market your company before, during, and after the conference
- Opening social event with all attendees and many other events that bring together vendors with recyclers.
- FREE attendee list prior to and after the convention

## Testimonials:

"As a traveler from England I could not have anticipated what was in store for me. It was soon obvious there was a very strong sense of community among the attendees. At first, I felt like an outsider. A newbie from a foreign land. But that soon changed. The kindness and goodwill that was shown to me was overwhelming.

I soon made friends on the cruise. Everyone was so welcoming, and also curious about this guy with the strange accent! This continued the following evening at the exhibition opening.

For a small business like ours, we boldly go into events like yours in the hope of winning some new business. But the sense of belonging afforded me by your members was way more valuable. So here I am, at your 50th Anniversary, feeling like I'd been here forever. I can't wait for the next one. Thank you."

– Tim Hughes, EINTAC/Total Lockout

"I have been attending FADRA trade shows since 2001; that is a lot of shows. What I love about attending FADRA's convention is I am guaranteed to be busy the entire time; this is one of the most well attended state shows! The attendees are serious in the industry and work so well together accomplishing growth!"

– Kris DiCarlo, Commercial Forms

"I had a great time, and the meeting was very productive for us. I like how everything was structured, and I think the events really helped set the show apart from others, such as the yacht cruise."

– Sean O'Shea, B-Parts

"We attend most state auto recycling shows across the US and find the FADRA tradeshow to be the best attended, finding it very beneficial in staying in touch with our customers, meeting new ones, and staying up-to-date with the industry."

– Jay Svendsen, Auto Data Direct

"The convention is so much more than the seminars; they are the icing on the cake, but the networking opportunity does it for me. The first time I attended a meeting, Dave Foster told me, 'The people you meet there are going to change how you're going to do business with me. I was skeptical, but he was right. I would never have met some vendors who have become an invaluable resource to our operations. The people who don't attend are definitely missing out."

– Brian Parrish, Foster's Auto Crushing

"Attending the conference was an incredibly valuable experience. The speaker lineup was a Who's Who of automotive dismantling and recycling and their educational presentations truly resonated with our team. I appreciate the opportunity for face-to-face interactions with industry peers. It's moments like these that reaffirm the importance of staying connected and being engaged. So much value comes from the FADRA convention."

– Shan Lathem, Cocoa Auto Salvage

## HOTEL INFORMATION



Scan the QR Code to Book your group rate for  
Florida Auto Dismantlers & Recyclers Association

### Radisson Resort at the Port

Room Reservations:  
321-784-0000 x6

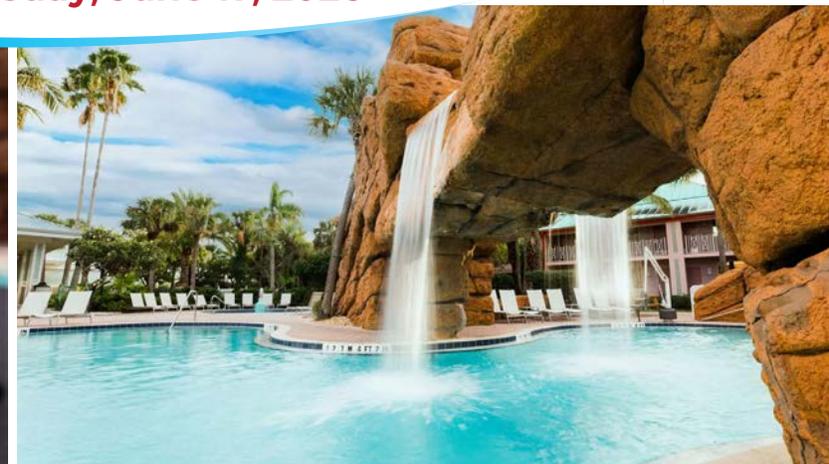


### FADRA Standard Hotel Room:

\$179 Single/ Double  
occupancy per night  
(includes parking)

Be sure to mention you are a FADRA member to receive this rate!

**Cut-off Date: Tuesday, June 17, 2026**



## FADRA / EXHIBIT EVENT SCHEDULE

### THURSDAY, JULY 30

3:00 – 4:30 PM  
**Attendee & Exhibitor  
 Registration**

6:30 - 9:00 PM  
**Yard Tour Hosted by  
 Shan Lathem and  
 Cocoa Auto Salvage**

### FRIDAY, JULY 31

8:00 AM – 6:00 PM  
**Registration Open**

12:15 – 5:00 PM  
**Exhibitor Set-Up**

6:00 - 8:30 PM  
**Exhibit Hall Grand Opening**

8:30 – 11:00 PM  
**FADRA Hospitality Poolside  
 (Open to all)**

### SATURDAY, AUGUST 1

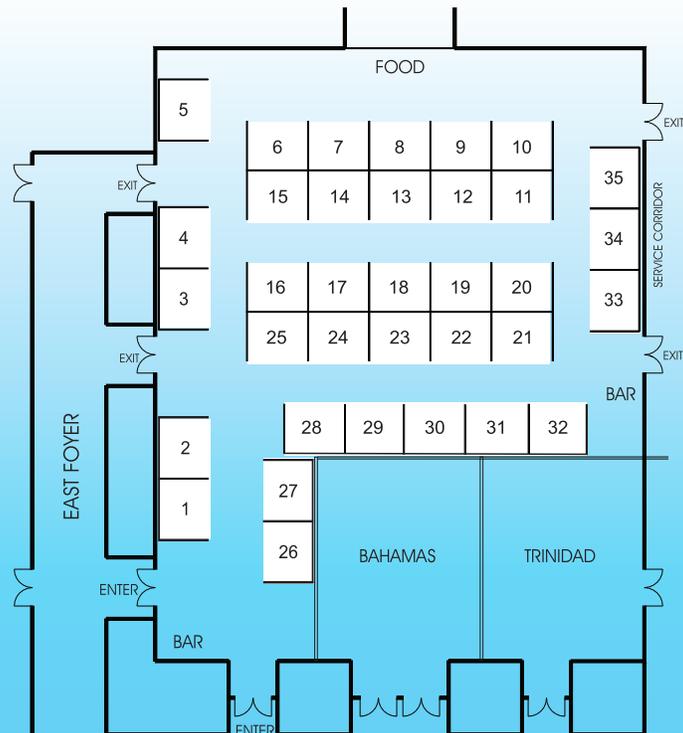
10:50 AM - 1:00 PM  
**Brunch With Exhibitors**

1:00 – 3:30 PM  
**Exhibit Tear-Down**

7:00 - 10:00 PM  
**Coney Island Beach Party  
 (Ticketed Event Open to All)**

## EXHIBIT HALL FLOOR PLAN

35 - 8' x 10' Booths in the  
 Grande Caribbean Ballroom  
 Aruba, Salons II, and III



## SPECIAL EVENTS AT FADRA 2026

### Thursday Night Welcome Event Yard Tour at Cocoa Auto Salvage

FADRA President Shan Lathem invites all attendees to enjoy barbecue, drinks, and music at her yard just minutes from the hotel. Transportation will be provided or just drive in. Kick the meeting off right with an evening of fun and fellowship!



### Friday Night Hospitality

After a long day, members like to relax by the pool with drinks and light hors d'oeuvres.

### Saturday Closing Event: Coney Island Beach Party

FADRA's closing dinner and events are always a hit. This year, it's fun and games on the boardwalk as we think about summer days on the beach. Attendees will enjoy a feast along with the Live Auction, Last Member Standing, and the final Special Membership event.



### Last Member Standing

Fundraiser returns  
 in 2026!

Members will offer a bid to support the association. We'll start with a low amount . . . \$50 dollars, asking everyone who loves and appreciates FADRA to stand up and commit to this small donation, but then we'll slowly up the ante in order to see who wants to donate the most as a FADRA member. If you want to stop at \$50, or \$100, you can sit down committing to this amount. The Last Member Standing will receive a championship belt as this year's most devoted FADRA member, a complimentary 2027 registration and the heavyweight champion (currently held by J.C. Cahill of VINMatchPRO) will be featured in the FADRA News with bragging rights heading into 2027!

**Sponsorships for these events are available.**

## FADRA 2026 EXHIBIT AGREEMENT

**PRINT CLEARLY**

Company Name (to appear in program): \_\_\_\_\_

Address: \_\_\_\_\_

City, State, ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Onsite Contact Name: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

| FADRA PRICING            |                                    | Member Fee to Exhibit | Non-Member Fee to Exhibit |
|--------------------------|------------------------------------|-----------------------|---------------------------|
| <input type="checkbox"/> | One 8' x 10' Booth                 | \$675                 | \$825                     |
| <input type="checkbox"/> | (2) Side by Side Booths – 8' x 20' | \$1,350               | N/A                       |
| <input type="checkbox"/> | End Cap Booths 10' x 16'           | \$1,500               | N/A                       |
| <input type="checkbox"/> | Corner Booth                       | \$850                 | \$1,000                   |

Booth Package Includes: 8' deep x 10' wide exhibit space with back-wall and side-rail drape. One (1) 6' Skirted Table, (2) Chairs, One (1) Wastebasket, and One (1) ID Sign.

Exhibit Space will be assigned by FADRA. If possible I DO NOT wish my booth adjacent to (Must Specify Name): \_\_\_\_\_

Booth Preference (see floor plan): 1st \_\_\_\_\_ 2nd \_\_\_\_\_ 3rd \_\_\_\_\_ 4th \_\_\_\_\_

Product/Service Description (30 words or less) to be printed in program – Print Clearly

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Booth Representative Badge Names (2 complimentary per 8' x 10' booth):

1) \_\_\_\_\_ 2) \_\_\_\_\_

Additional Badge Holder Names - \$200 per person

3) \_\_\_\_\_ 4) \_\_\_\_\_

We agree to abide by the exhibit specifications outlined by FADRA and to all conditions under which the exhibit area is leased to the Association. Said exhibit specification and conditions become a part of this contract. We agree to abide by specific exhibit set-up and tear-down schedule as arranged by the Association. Association reserves the right to re-arrange the floor plan where necessary. Full payment is enclosed. Reservations canceled prior to July 1, 2026 will be refunded. Requests for refunds after July 1, 2026 will be granted provided that the spaces are re-sold and vendor will incur a \$150 cancellation fee.

**Return Contract, Insurance Certificate & Payment to:**  
**FADRA, P.O. Box 770070, Winter Garden, FL 34777**  
**Make Checks Payable to FADRA**

| Pricing          | Member  | Non-Member      |          |
|------------------|---------|-----------------|----------|
| One Booth        | \$675   | \$825           | \$ _____ |
| Corner Booth     | \$850   | \$1,000         | \$ _____ |
| (2) Side-by-Side | \$1,350 | N/A             | \$ _____ |
| End Cap Booth    | \$1,500 | N/A             | \$ _____ |
| Extra Reps       | # _____ | @ \$200 ea..... | \$ _____ |
| <b>TOTAL:</b>    |         |                 | \$ _____ |

**CREDIT CARD PAYMENTS**

**Additional \$16.00 Fee for Credit Card Transactions**

MasterCard   
  VISA   
  AMEX   
  Discover

Print Name as it appears on card \_\_\_\_\_

Card # \_\_\_\_\_

Verification Code \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature: \_\_\_\_\_

**OFFICE USE ONLY**

Booth # \_\_\_\_\_ Paid \$ \_\_\_\_\_

Check #: \_\_\_\_\_ Date Received: \_\_\_\_\_

## FADRA 2026 EXHIBIT AGREEMENT

### Service Contractor:

Official Service Contractor for the FADRA Convention:

Gulf Coast Expo

8432 Sunstate Street, Tampa, FL 33634

Phone: 813-915-8066 Fax: 813-319-0619

betsy@gulfcoastexpo.com

Gulfcoastexpo.com

An Exhibitor Kit will be forwarded after contract, certificate of insurance, and payment are received by FADRA.

Gulf Coast Expo also is the official material handling contractor. Shipping instructions will be included in your exhibitor kit.

### Exhibit Rules:

The rights and privileges of an exhibitor shall not be infringed upon by any other exhibitor. The Association reserves the right to restrict exhibits that may be objectionable or to order the removal of any portion of an exhibit which in the judgment of the Association is detrimental to or detracts from the general order of the exhibits. This applies to persons advertising, soliciting, or anything of a similar nature.

### Payment for Booth Space:

Any person, partnership, or corporation engaging space who shall fail to make payment as herein provided shall thereby and thereupon forfeit all rights in and to the use of assigned space, and the Florida Auto Dismantlers & Recyclers shall have the right to dispose of such space in such manner as it may consider to its interest without liability on the part of the Association.

### Insurance and Indemnity:

The Exhibitor indemnifies and agrees to hold harmless Florida Auto Dismantlers & Recyclers Association, Gulf Coast Expo, and Radisson Resort at the Port from and against any actions, losses, costs, damages, claims, and expenses (including attorney's fees) arising from any damage to property or bodily injury to Exhibitor, his Agents, Representatives, Employees by reason of the Exhibitor's occupancy or use the exhibition facilities. Reasonable care should be exercised to protect all exhibits.

A security guard will be maintained during the hours when the exhibit area is closed, until the official closing time of the show. Exhibitors are urged to take out a portal-to-portal rider available at a nominal cost on their own insurance policy, protecting them against loss through theft, fire damage, etc. The Exhibitor is responsible for damage to property.

No signs or other articles shall be posted, nailed or otherwise attached to any of the pillars, walls, doors, floors, etc. in such a manner as to deface or destroy.

The exhibitor shall, at its sole cost and expense, procure and maintain through the terms of the contract for exhibit space, workers' compensation insurance in full compliance with all federal and state laws governing all of the exhibitor's employees engaged in the performance of any work for the exhibitor. Exhibitors shall carry comprehensive general liability insurance of at least \$1 million per occurrence and \$2 million aggregate, against injury to the person and property of others. Policies shall name Florida Auto Dismantlers & Recyclers Association, Gulf Coast Expo, and the Radisson Resort at the Port as additional insured for the dates July 29-August 2, 2026 and shall furnish FADRA with certificates of insurance evidencing the required insurance.

Certificate Holder – FADRA

Submit Certificates to: FADRA, P.O. Box 770070,  
Winter Garden, FL 34777.

### Fire Regulations:

In order to comply with local fire ordinance requirements, all decorative material must be flame resistant. Materials meeting these requirements are made available to the Exhibitors by Gulf Coast Expo. No volatile or flammable fluids, substances, or materials of any nature prohibited by city fire regulations or insurance carriers may be used in any booth.

### Booth Assignments:

Exhibit space is assigned on a first come, first served basis, determined by receipt of payment in full, signed contract and insurance certificate. FADRA will confirm the receipt of payment/ contracts along with a booth assignment. Management reserves the right to rearrange the floor plan where necessary to facilitate a successful traffic flow.

Freight (Drayage) and Facility Material Handling Requirements: Please abide by the procedures outlined in the Shipping Instructions, which will be in your Exhibitor Kit.

Thank you for your cooperation.

Page 2 of 2.

## FADRA 2026 SPONSORSHIP OPPORTUNITIES

### PLATINUM LEVEL SPONSORS: \$10,000 & Above

Platinum Sponsors are recognized at General Business Meeting, One Full Year of Website Advertising; and Representation on the 2026/27 Convention Committee.

### GOLD SPONSOR: \$5,000 & Above

Optional Wine or Whiskey Tasting at Grand Opening and Vendor Spotlight session after Keynote Session on Friday.

### SILVER SPONSOR: \$2500 & Above

### BRONZE SPONSOR: \$1000 & Above

### ALL SPONSORS WILL BE RECOGNIZED

- Recognition on the Welcome Power Point slide in General Session Room
- On-site convention Schedule at a Glance
- Sponsor Logo will appear on signage prominently displayed at your sponsored event
- Post-conference issue of FADRA News
- Sponsor Designation on Convention Badge
- Sponsor Logos on main page of fadra.org
- Recognition on Pre-Convention e-blasts and Facebook Page

## THURSDAY, JULY 30

### Board of Directors Meeting

Opportunity to address BOD first five minutes of meeting and signage at event and sponsor recognition in Board Packets.

**Exclusive Sponsor: \$1000**

### Welcome Event – Yard Tour to Cocoa Auto Salvage

**Transportation: \$1000**

### Speaker Sponsorships

Sponsor addresses attendees and introduces speaker, recognition in final program and on signage.

**Keynote Speaker: \$2500**

**Primary Speaker: \$1500**

**Primary Speaker: \$1500**

**Speaker/Panel Discussion: \$1000**

**Speaker/Panel Discussion: \$1000**

**Speaker/Panel Discussion: \$1000**

## FRIDAY, JULY 31

### Exhibit Hall Grand Opening Food Sponsor

Recognition in Final Program, company logo on marketing items, sponsor's name/logo on signage at the event, and name announced during event.

**Exclusive: \$5500**

**3 Sponsors: \$2500 each**

### Exhibit Hall Grand Opening Beer & Wine Sponsor

Recognition in the final program, company logo on marketing items, signage at the event, and name announced during event.

**3 Sponsors: \$2500 each**

### Friday Night Hospitality Sponsorship

Casual gathering of all attendees after the Exhibit Hall close and the fun continues.

**Exclusive: \$3500**

**3 Sponsors: \$2000 each**

## SATURDAY, August 1

### General Membership Meeting

Association reports, scholarship winners announced, new Board installed. Recognition in Schedule at a Glance, seminar signage, and meeting agenda, plus opportunity to address membership from podium.

**2 Sponsors: \$2000 each**

### Brunch with the Exhibitors

Last chance to meet with attendees in hall, plus new Saturday-only attendees, sumptuous food and drink. Recognition in Schedule at a Glance, seminar signage, and company logo on marketing items.

**Exclusive Sponsor: \$3500**

**2 Sponsors: \$3000 each**

### Refreshment Breaks: \$1250 each

**Friday morning**

**Friday afternoon**

**Saturday**

### Closing Dinner: Coney Island Boardwalk Party

Sponsor recognition on signage, on Schedule at a Glance, company logo on marketing items, and special recognition during event by the band. Plus reserved table for your company.

**Exclusive Sponsor: \$7500**

**3 Sponsors: \$3000 each**

### Coney Island Beach Party Entertainment Sponsorship

Sponsor name/logo on signage at event, in Schedule at a Glance, company logo on marketing items

**Exclusive Sponsor: \$5500**

**2 Sponsors: \$3000 each**

### Convention Lanyards/Badge Holders

**Exclusive Sponsor: \$2000**

**2 Sponsors: \$1000 each**

### Convention Swag Bag

Your company name and logo on a bag used by all attendees to collect giveaway items from exhibitors.

**Exclusive Sponsor: \$3500**

**3 Sponsors: \$2000 each**

### Cash Drawings in General Session Room

Your company name acknowledged with random cash giveaway to attendees.

**Friday: \$250 each**

**Saturday: \$250 each**

### Step & Repeat Backdrop for Photo Opps

**\$750**



# FADRA 2026 SPONSORSHIP FORM

**PRINT CLEARLY. FILL OUT INFORMATION COMPLETELY.**

Company Name: \_\_\_\_\_

Contact: \_\_\_\_\_

Street: \_\_\_\_\_

City, State, ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Date: \_\_\_\_\_ Sponsored Item: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

**50% Deposit Due by April 1, 2026**

**DEADLINE FOR ARTWORK, LOGOS & FINAL PAYMENT May 20, 2026**

## Make Checks Payable to: FADRA

Payment by Check: \$ \_\_\_\_\_

Payment by Credit Card: \$ \_\_\_\_\_

Visa     MasterCard     Discover     American Express    (Additional \$10.00 processing fee on all CC transactions)

Print Name as it appears on Card: \_\_\_\_\_

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Verification Code: \_\_\_\_\_

Signature: \_\_\_\_\_

**Thank you for your Sponsorship!**

Please send payment with completed form to:

**FADRA  
Attn: Bobby Davis  
P. O. Box 770070  
Winter Garden, FL 34777**

| OFFICE USE ONLY |       |
|-----------------|-------|
| Paid \$         | _____ |
| Check #:        | _____ |
| Date Received:  | _____ |



**FADRA AUCTION**  
**Auction Prize Donation Form**  
 (Please print clearly)



Contact Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

**Please use ONE form per prize. Duplicate form if donating more than one prize.  
 Email forms IN ADVANCE to bobby@fadra.org or bring with you to the convention.**

Item to be donated for auction: \_\_\_\_\_

Brief description of item: \_\_\_\_\_

\_\_\_\_\_

Estimated value of Item: \$ \_\_\_\_\_

Donate novelty or personal items that your fellow members will find attractive. Items must be valued at \$75 or more. Bring item(s) to the convention and drop off at the Registration Desk upon arrival. Exhibitors are welcome and encouraged to participate!



**Proceeds Will Benefit  
 FADRA's Legislative and Scholarship Funds!**

**Thanks For Your Support!**

**WINNER INFORMATION**

Name \_\_\_\_\_

Company \_\_\_\_\_

Final Bid \_\_\_\_\_ Paid \_\_\_\_\_

